

## - Snapshot

Morningstar Category: Australia Fund Equity Australia Large Growth  
 Inception Date: 2/04/2007

## Fund and Market Commentary

The S&P/ASX300 Accumulation Index rose 1.69% during November with the Alpha Australian Blue Chip Fund underperforming. Better performing sectors were Information Technology and Energy, while Telecom Services and Financials underperformed. Since inception, the Fund has achieved outperformance relative to the benchmark.

The Australian equity market had another month of positive return following the rally in October, despite the market ending the month with a drawdown due to the government announcing a royal commission to investigate misconduct in the broad financial services sector. The commission will cover not just banks, but also superannuation providers, starting early next year with final reports back by February 1, 2019. The e-commerce retail giant, Amazon, finally launched its online stores in Australia. In a statement, Amazon said it was the biggest launch ever given the highest amount of orders on the first day among all international launch days in history. However, Amazon Australia has yet to offer a wide range of products nor favorable prices so far compared with the existing retailers, and its debut is only stage one of its launch plan over the coming years. The labor market continues to improve with 3,700 jobs created, including 24,300 full-time jobs, offset by the losses of 20,700 part-time jobs. The seasonally adjusted unemployment rate dropped 0.1% to 5.4% in October with the participation rate falling 0.1% to 65.1%. The Australian Gross Domestic Product grew 0.6% in the September quarter followed by an upwardly revised growth 0.9% last quarter, making the annualised rate to 2.8%.

Considering the prospects for assets beyond short-term volatility, our preference is to take a longer term approach to the markets. This does not mean we are not actively managing the fund. To the contrary, the structure of our fund is always reflective of our current assessment of market risk. In structuring the fund, Alpha Fund Managers seek to select high-quality managers and blend these managers to create portfolios that can achieve consistent absolute and relative performances, irrespective of where we are in the market cycle.

## Top Ten Holdings - November 2017

Stock Name	Sector
CSL Ltd	Healthcare
BWX Ltd	Consumer Defensive
Aristocrat Leisure Ltd	Technology
Flight Centre Travel Group Ltd	Consumer Cyclical
National Australia Bank Ltd	Financial Services
Costa Group Holdings Ltd	Consumer Defensive
Reliance Worldwide Corp Ltd	Basic Materials
Australia and New Zealand Banking Group Ltd	Financial Services
Link Administration Holdings Ltd	Financial Services
Westpac Banking Corp	Financial Services

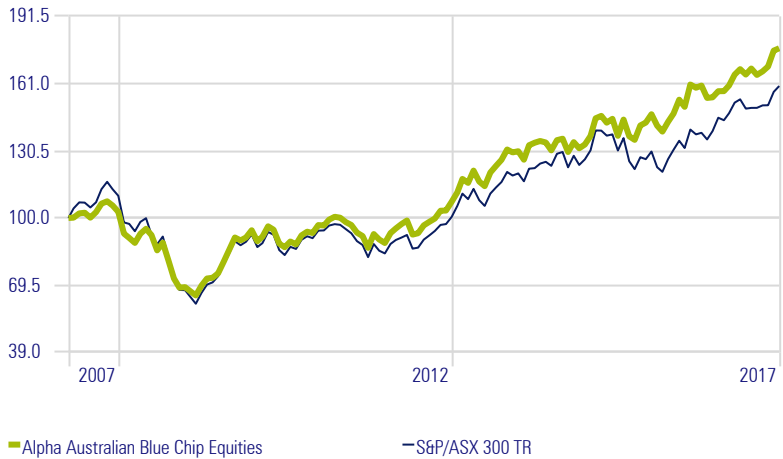
## Risk Matrix

Time Period: 1/12/2012 to 30/11/2017

	Alpha Blue Chip	S&P/ASX 300 TR
Alpha	1.86	0.00
Std Dev	10.38	11.48
Sharpe Ratio	0.87	0.73
Sortino Ratio	1.49	1.16

## Investment Growth (net of fees) versus Benchmark\*

Time Period: 3/04/2007 to 30/11/2017



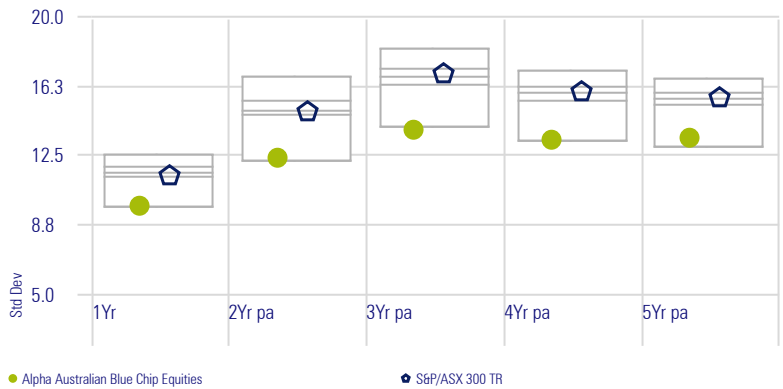
## Returns (net of fees) versus Benchmark\*

As of Date: 30/11/2017 Data Point: Return

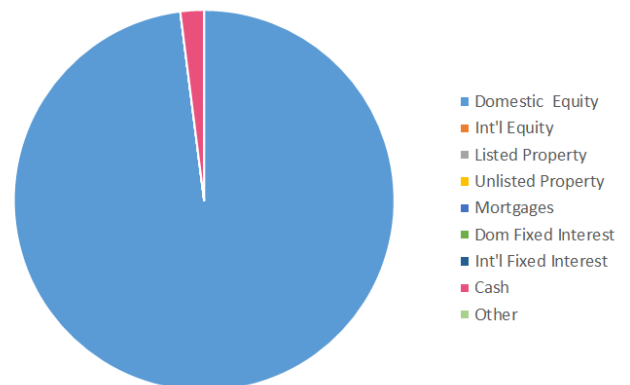
	Month	Quarter	6 Mth	1Yr	2Yr pa	3Yr pa	4Yr pa	5Yr pa
Alpha Australian Blue Chip Equities	0.60	6.30	7.22	14.38	11.14	10.38	8.07	11.36
S&P/ASX 300 TR	1.69	5.81	6.86	14.66	12.33	8.82	7.61	10.46

## Risk (i.e. Volatility of Returns) versus Benchmark

As of Date: 30/11/2017



## Asset Allocation



## Investment Objective

The Alpha Blue Chip Fund aims to outperform the S&P/ASX 300 Accumulation Index (after fund fees and expenses, and before taxes) over rolling 3 to 5 year periods. The fund invests predominantly in a diversified portfolio of large market capitalisation Australian shares.

Alpha Fund Managers seek to achieve this objective by the blending of a small number of high conviction (not closet index) investment managers, each with a different investment process, in a complementary manner so as to produce consistent outperformance with similar or less risk than the benchmark.

*Fund Style: Actively Managed Australian Equity Large Blend Portfolio*

## Current Manager Line-up

**Intrinsic Investment Management** is a specialist manager actively managing high quality, concentrated Australian equity portfolios for institutional and individual clients. The investment team has on average 30 years of portfolio management experience, and brings a significant record of accomplishment and seniority within the industry. Utilising a 'style neutral' investment philosophy combined with a rigorous stock selection process, the strategy can manoeuvre within different market cycles and has demonstrated superior skill in alpha generation.

*Manager Style: High Conviction Australian Equity Style Neutral Fund*

**Bennelong Australian Equity Partners** is a Sydney based boutique fund manager. The manager believes that stock prices are driven by earnings, and high quality companies deliver superior earnings/returns. The manager selects stocks based on its proprietary tools and focuses on quality companies which have higher than average profitability, earnings stability, financial strength as well as superior performance in capital management and ESG issues (i.e. Environment, Social and Corporate Governance). Technical factors, such as market sentiment, are also considered when initiating stock positions.

*Manager Style: Concentrated Australian Equity Large Blend*

**State Street Global Advisors (SSGA)** is a global leader in institutional asset management, managing more than \$2.4 trillion in assets. The firm, part of the wider State Street business, has 35 years of experience assisting clients navigate a range of market cycles and conditions. The firm employs over 2,200 people in 17 countries worldwide, with nine investment centers across the Americas, Europe and Asia.

*Manager Style: Quantitative Process, Targets Lower Volatility, Benchmark Agnostic*

**Smallco** commenced operations in April 2000 and currently manages approximately \$700m of funds spread across the Smallco Investment Fund, the Smallco Broadcap Fund and a Broadcap mandate from a family office. The firm was founded by Rob Hopkins and Bill Ryan on the premise that inefficiencies exist in the pricing of smaller companies within the Australian listed securities market.

*Manager style: Style Neutral Australian Equity Fund*

**Macquarie** is one of Australia's largest equities managers with over 30 years' experience managing portfolios and a global investment team of over 90 professionals located in Sydney, Hong Kong, New York, Boston and Philadelphia. The Macquarie High Conviction team has a structured process to build a portfolio of stocks based on their conviction through proprietary quantitative screening, analyst ideas and market event, and undertakes focused company research to look for companies that have valuation upside with a realistic earning profile.

*Manager style: Style Neutral Australian Equity Fund*

**DNR Capital** believes a focus on quality will enhance returns when it is combined with a thorough valuation overlay. DNR Capital seeks to identify quality companies that are mispriced by overlaying the quality filter, referred to as 'Quality Web' with strong valuation discipline. DNR Capital are high conviction, after-tax focused and invest for the medium-to-long term.

*Manager Style: Style neutral with a quality focus*

## About Alpha Fund Managers

**Alpha Fund Managers'** investment philosophy is based on the premise that there are particular investment managers that have the ability to consistently generate "alpha" over the medium to long-term, and through all financial market cycles irrespective of any style bias (growth vs. value, large cap vs. small cap, etc.). "Alpha" in this context is defined as an investment manager's unique ability to select a portfolio of securities that differs from and outperforms its benchmark on a risk-adjusted basis. In other words, it is an investment manager's ability to beat the index. Alpha Fund Managers' investment process is based on a balanced approach to quantitative and qualitative research and analysis techniques to assess and select the underlying investment managers in each Alpha Fund Series fund. Alpha Fund Managers seek to add value by selecting investment managers who demonstrate a high-level of investment conviction, unique investment processes and a proven record in managing risk and generating long-term "alpha" over full market cycle. Alpha Fund Managers then blend these managers to create portfolios that can achieve consistent, absolute and relative performances, irrespective of where we are in the market cycle.

## Investment Details

APIR Code	ETL0091AU
Ticker	15576
Net Assets (\$Mil)	51
Month End Price Date	30/11/2017
Month End Price	0.8745

## Purchase Information

Minimum Initial Investment	\$25,000
Minimum Balance	\$25,000
Minimum Additional Investment/Withdrawal	\$10,000
Buy-sell Spread	0.35%
Income Distribution	Half Yearly
Valuation/Unit Pricing	Daily
Management Fee	1.173%
Performance Fee	Applicable - refer to PDS on Website

## Manager Info

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## General Advice Warning and Disclosure

This document was prepared by Alpha Fund Managers Pty Limited ("Alpha") (ABN 37 124 085 883) Corporate Authorised Representative of Infocus Securities Australia Pty Ltd ("Infocus") (ABN 47 097 797 049) AFSL No 236523 as Investment Manager of the Alpha Australian Blue Chip Fund ("Fund"). Equity Trustees Limited ("Equity Trustees") (ABN 46 004 031 298) AFSL 240975 is the Responsible Entity of the Fund. This information is general advice only. It is not intended to take the place of professional advice and you should not take action on specific issues in reliance on this information. In preparing this information, we did not take into account the investment objectives, financial situation or particular needs of any particular person. You should consider the appropriateness of this information with regards to your objectives, financial situation and needs. We encourage you to read the Fund's product disclosure statement in full before making an investment decision.

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